![K3 Fashion logo]

Wholesale

Meet the demands of your wholesale customers with streamlined processes, automated workflows and full control over product allocation.
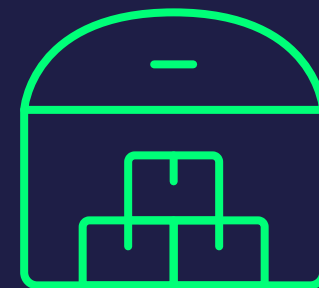
Customer Inventory Management

Stop guessing what your wholesale customers need. Our system gives you visibility across their inventory at SKU level, optimising stock across all channels and reducing costly markdowns.

Simple Replenishment Setup
Maintain perfect stock levels through user-friendly min/max settings, matrix views and ratio curves across all sales channels and product categories.

Automated Re-Orders
Let uploaded customer sales data trigger automatic order suggestions based on your pre-set parameters. Convert these suggestions to sales orders in moments to replenish on time and without constant manual oversight.

Inventory Ownership
Supply minimum quantities to each location (own, wholesale etc.) while maintaining flexibility for special sizes. Your wholesale partners keep selling standard sizes while you fulfil extreme sizes from central inventory – reducing early markdowns and giving you greater collection control.

Efficient Inventory Handling with Prepacks

Manage complex product combinations with ease, improving inventory handling and cost control while offering flexibility for customer-specific packages.
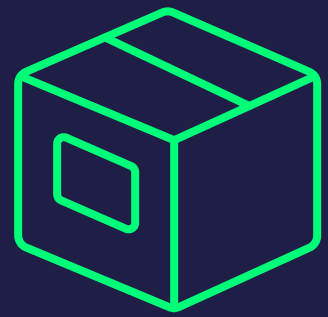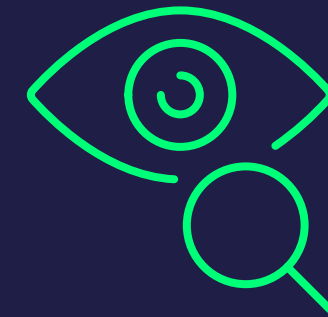
Packaging That Makes Sense
Group items into logical prepacks for simpler storage, shipping and handling. When products reach retail stores, automated unpacking processes save valuable staff time.

Complete Visibility
Track prepacks just as easily as individual items, with full visibility of all components within your inventory system. Create customer-specific prepacks to meet unique requirements and strengthen relationships.

Accurate Cost Calculation
Calculate cost prices for prepacks based on the total cost of the items within the pack to maintain full control over pricing for bundled items.

Protect and Prioritise Inventory for Your Best Customers

Set ringfences to protect inventory for customers and groups to maintain full control over allocation and ensure your most important customers are prioritised.

Customer-Specific Allocation
Control which products are available to which customers through tailored ringfencing rules. Allocate specific products or quantities to particular customer groups, regions or markets with ease.

Rules That Flex with Your Business
Define different rules by sales order type e.g., apply fewer limitations for pre-orders while maintaining stricter controls for re-orders as and when situations demand it.
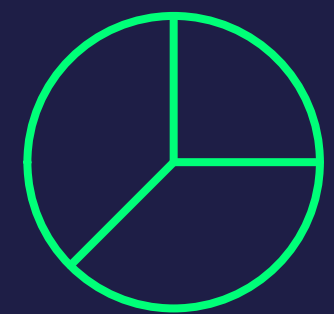
Market Segmentation and Control
Segment your stock by brand, collection or region to ensure key customers always have priority access to the products they need most.
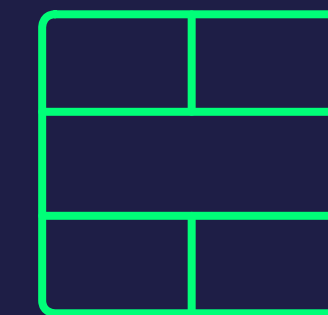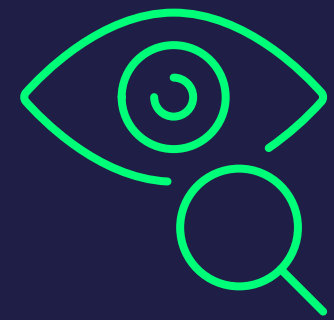
Ringfence Rules as Block Orders
Customers can setup ringfence rules at SKU level that automatically check quantities, split orders and apply appropriate pricing or discounts. Sales orders, calling-off against block orders, can also be adjusted to meet remaining ringfence quantities.

Ensure Delivery Based on Available Inventory

Build trust by showing realistic availability that accounts for both current stock and existing commitments.

Visibility That Reflects Reality

When creating sales orders, see a clear picture that combines available inventory with existing ringfence rules. If a customer has access to limited pieces based on ringfence rules and actual stock is lower, the system automatically shows the true available quantity.

Streamline Consignment Sales

Reduce manual work by automating consignment stock management, improve accuracy and ensure timely replenishment for consignment customers.
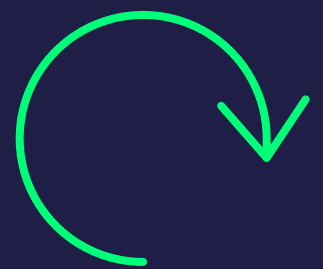
Automation Consignment Replenishment
Import consignment sales data automatically and generate necessary sales and transfer orders without manual intervention, freeing your team's time for other work.
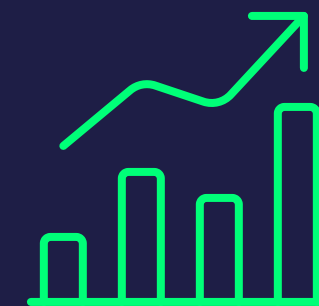
Consignment Stock Management
Keep consignment customers perfectly stocked through automatic replenishment based on actual sales data, reducing stockouts and overstocks simultaneously.

Product Instructions on Orders to Consignment Partners
Provide the same detailed product instructions for consignment partners that you would include on regular sales orders, ensuring consistent handling even though ownership transfers only after consumer purchase.

K3 Fashion Solutions

K3 Fashion Solutions, a leading supplier of fashion business technology with more than 30 years of experience, develops industry-specific tools to support fashion workflows, improve customer experiences, and deliver sustainable growth throughout the supply chain.

Our solutions, K3 Fashion and K3 Pebblestone, are fully embedded in icrosoft's Dynamics 365 ERPs offering enterprise-grade support from design and production through to retail. As a top 20 GISV with a global footprint delivered through our network of Microsoft implementation partners, we are committed to supporting brands of all sizes.

To learn more about K3 Fashion Solutions and how we can help your business, visit k3fashionsolutions.com

K3 Fashion

K3 Fashion supports fashion businesses with all aspects of operations, such as planning, design, sourcing, purchasing, logistics, warehousing, and finance.

Fully embedded in Dynamics 365 Finance, Supply Chain Management and Commerce, K3 Fashion presents a single solution to remove technical blockers, unify data sources and maximise margins